A LONG HISTORY OF LEADERSHIP IN MARYLAND

Maryland Family Network was formed in 2009 with the merger of two leading nonprofit organizations—Maryland Committee for Children, founded in 1945 to advocate high quality child care, and Friends of the Family, founded in 1986 to establish and coordinate Maryland’s network of Family Support Centers.

Today, Maryland Family Network is the leading voice for very young children and all those concerned with their well-being — parents, child care providers, advocates, and community leaders — at the state and national levels.

Thanks to our partners Maryland Family Network will continue to make sure that all young children and their families have the resources to learn and succeed.
Maryland’s Family Support Network

Maryland’s Family Support Network (MFSN) is a network of Family Support Centers (FSCs) that serve more than 3,000 families annually who are raising infants and toddlers while facing barriers to success, such as poverty, limited education, limited English proficiency, and domestic violence. The heart of each FSC is a high quality child care program for mothers and fathers who are on site, learning parenting skills, and working to attain economic and social self-sufficiency. Each FSC is operated by a community-based public or private agency under contract to MFSN, which provides core funding and ongoing quality assurance services (training, technical assistance, monitoring, evaluation, and support for peer-to-peer learning).

FINANCIAL INDICATORS

<table>
<thead>
<tr>
<th>Program</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal Share</td>
<td>$8,766,960</td>
</tr>
<tr>
<td>Administration</td>
<td>$581,248</td>
</tr>
<tr>
<td>Training &amp; Technical Assistance</td>
<td>$363,607</td>
</tr>
<tr>
<td>Total Federal Share</td>
<td>$7,822,104</td>
</tr>
</tbody>
</table>

PERFORMANCE INDICATORS

- Total number of children served by Maryland Family Network’s Early Head Start programs – 1,005
- Percentage of children who received medical treatment after diagnosis of need – 95%
- Percentage of children with a dental home at the end of the enrollment year – 70%
- Percentage of children with a medical home at the end of the enrollment year – 88%
- Percentage of children who received family services – 100%
- Percentage of children who were in the housing improvement target groups – 50%
- Percentage of children with health insurance at the end of the enrollment year – 93%
- Percentage of children with a medical home at the end of the enrollment year – 88%
- Percentage of children who were in the housing improvement target groups – 50%
- Percentage of children who were in the housing improvement target groups – 50%
- Percentage of families experiencing homelessness during the enrollment year who acquired housing during the enrollment year – 17%
- Percentage of children with over-income enrollment – 3%
- Percentage of children enrolled for multiple years – 43%
- Percentage of children and pregnant women who left the program and did not re-enroll – 28%
- Percentage of children who received medical treatment after diagnosis of need – 95%
- Percentage of children with up to date immunizations or all possible immunizations up to date – 80%
- Percentage of children who received medical treatment after diagnosis of need – 95%
- Percentage of children up to date on a schedule of preventive and primary health care per EPSDT schedule – 75%
Child Care Resource Network

MFN oversees a network of 12 Child Care Resource Centers (CCRCs) with funding from the Maryland State Department of Education (MSDE). These CCRCs provide information, skill building, and support to early childhood professionals throughout Maryland. MFN offers training topics such as Anti-Bias/Cultural Competence Awareness; Helping Parents Help Children; Conflict Resolution Strategies; and Social/Emotional Foundations of Early Learning.

Parents earning & children learning
Maryland’s economy depends on parents being able to work and provide for their families. In fact, about 78% of Maryland children under age 12 have a working mother. Quality child care is essential to working families. MFN’s Child Care Resource Network helps child care professionals meet the needs of children in their care. MFN provides access to state of the art training and support including our 24-hour a day eLearning platform.

During FY18, more than 31,000 participants attended high quality, responsive trainings that helped them meet requirements for licensing, the Maryland Child Care Credential, and Maryland EXCELS.

Over 3,500 workshops on MFN’s eLearning training platform were completed, including MFN’s own Supporting Children with Developmental Disabilities.

MFN’s CCRCs provided technical assistance to child care programs in FY18 by opening over 1,150 cases (extended technical assistance over a period of time) and through an additional 6,213 case contacts (individual contacts in person, by phone, or in meetings) to help child care providers reach ever-higher standards of quality.
LOCATION: Child Care

In FY18 LOCATION: Child Care, including MFN’s Special Needs Enhanced and LOCATION: Child Care Corporate Services, assisted 3,066 callers in finding care for 4,114 children.

Over 43,000 searches for child care, after-school activities, and summer programs were conducted online in FY18.

Call now 877.261.0060 or visit marylandfamilynetwork.org.

MFN’s LOCATION: Child Care provides parents with comprehensive, detailed, free information on regulated child care in Maryland. Personalized service is provided by trained Referral Specialists to help parents learn to identify quality child care and receive referrals for regulated care to meet their individual needs. Referrals are provided in English, Spanish, and most other languages. The Special Needs Enhanced Service helps identify care for families whose children have specific special needs.

81% of surveyed parents indicated that the information on identifying quality child care provided by the Referral Specialist was useful.

82% of surveyed parents were able to identify at least one element of quality in a child care setting.

99% of surveyed parents found the child care education materials they received from the referral specialist to be useful.

83% of surveyed parents indicated they were satisfied with the services provided by the Referral Specialists.

Note: Survey results are from a 19% sampling of families who called the LOCATION: Child Care Community Line during FY18.
Public Policy

In FY18 MFN pursued an ambitious agenda, perhaps its boldest ever. Some initiatives built upon years of prior work; others took aim at new targets of opportunity. In the end, MFN emerged with an unprecedented string of successes, including landmark child care subsidy legislation that represents the most significant victory for early childhood education in more than a decade. On May 8 and May 15, 2018 the Governor signed five of the MFN priorities into law.

A CHAMPION FOR THEIR INTERESTS

As Maryland’s preeminent statewide early childhood advocacy organization, MFN is strongly committed to ensuring that young children and their families have the resources to thrive. MFN provides a voice for children and all those concerned with their well-being — parents, child care providers, advocates, and community leaders. Through its strong advocacy and public policy presence, MFN has helped to make Maryland one of the best states in the country for early education and child care.

FY18 Key Legislative Victories

SB 379 / HB 430 “Education – Child Care Subsidies – Mandatory Funding Levels”
Increases Maryland’s abysmal child care subsidy rates to give parents access to quality care, and establishes a new “floor” so that rates never again fall so low. In terms of investment, breadth of benefit, and lasting impact, the most significant victory for early care and education in more than a decade.

HB 1415 “Education – Commission on Innovation and Excellence in Education”
Preserves $22.3 million in pre-K expansion dollars that might otherwise be lost when a federal grant expires.

SB 859 / HB 775 “State Employees – Parental Leave”
In anticipation of future statewide legislation, provides up to 12 weeks of paid leave for State employees following the birth or adoption of a child.

SB 373 / HB 547 “Education – Head Start Program – Annual Funding (The Ulysses Currie Act)”
Restores a $1.2 million budget cut imposed in 2009, potentially increasing services for more than 2,100 Head Start children.

SB 912 / HB 1685 “Maryland Prenatal and Infant Care Coordination Services Grant Program Fund (Thrive by Three Fund)”
Creates a grant program to expand the coordination of direct services for jurisdictions with a high percentage of births to Medicaid-eligible mothers.
CONTRIBUTIONS

We are grateful to the following individuals, organizations, and businesses who made contributions to support Maryland Family Network between July 1, 2017 and July 31, 2018.

200 AND ABOVE

Sandy and Robert Costos
Laura and Alex Costos
Kelleye and Reginald Cohen
Melissa and Joseph Carrier
Drs. Robert Wm. and Michael Blum
Lisa Benson
Anonymous

$1,000 - $1,999

WBAL - 1090 AM
Bryce Turner and Nina Merkel
Renee McGuirk Spence
J. Michael Riley
The Honorable Ellen Heller and Shale Stiller

$2,000 - $4,999

Heidi and Dan Moylan
Betsy and John M. Bond, Jr.
Anonymous
The Dodson Foundation, Inc.
Margaret Allen and Phil Perkins
The Abell Foundation, Inc.

$25,000 AND ABOVE

Venable Foundation, Inc.
Maryland State Department of Education
The U.S. Department of Health & Human Services
Maryland Family Network
Margaret E. Williams and Alan H. Fisher
Alice P. Williams
Stacy and William R. Wells
Dr. Jacqueline Plumez
Kevin O’Neill and Lisa Boyce
Jacqueline M. Lampell
Arthur Jasion
Will and Mayer Baker
The Honorable Sandy Rosenberg

JILL AND DAVID PAULSON

$500 - $999

Isora E. Cook
Brown Advisory
Bousquet Holstein PLLC
Elaine and Richard Born
Bonnie S. Birkel
Rebkha Atnafou
Anonymous
Mary Ann Singer
Paul and Cynthia Schurick
Elisabeth Sachs and David Sheehy

$1,000 - $1,999

Susan Gossling Walters
Susan J. Tucker
Rebecca and Robert Teaff
Hugh & Katherine Stierhoff Charitable Fund
James Sheckells
David Shapiro
Nancy Shallenberger
Adam Rosenblatt
Bob and Suzy Price
Nancy and Scott Pelton
JoAnn Mayer Orlinsky
James C. Oliver, Esq.
Joanne Nathans
Chanel Mason
Jeannie and Tom Maddux
Amy Macht
Hannah Levin
Vicki and Larry Kloze
Timothy Kavanaugh
Mr. and Mrs. Stephen D. Kaiser
Nancy Hall
Pat and Francis J. Gorman
Richard F. Gans

$2,000 - $4,999

Jayson Williams and Matthew Newcomer
Laia Tiderman
Lisa Thompson
Teresa Songer
Tina Hike-Hubbard
Steve and Michele Hecht
Bob and Nancy Gribbon
Harriet and Herb Goldman
Phoebe R. Gilchrist
Mindie Flamholz
Hathaway C. Ferebee
Laurie R. Feinberg and Mark Chello
Alexander Donahue
Jamie Cook
Latise Baker
Anonymous

$2,000 - $4,999

Engaged Scholarship
Claudia Ray
Debbie Qualley
Pamela Muhlen
Mary Moore
Laura Matney
Holli Mathison
Monique Martin
Donna Lorber
DeLois Lawrence
Annemarie Law
Katie Jones
Markeida Jones
Nikki Jessee
Lisa Henkel
Lanita Harris
Sandy Gold Raynes
Janice Edwards
Mary Cobblah
Tara Bartosz
William Astrove
Katherine Ward
David G. Phillips
Sheila S. Pakula
Renee Dubois

<br>

If by chance we have excluded anyone, or misplaced or misspelled any names, we apologize and would appreciate hearing from you. Maryland Family Network is a private, non-profit, 501(c)(3) charitable organization. A current financial statement is available by contacting Maryland Family Network at 1001 Eastern Avenue, 2nd Floor, Baltimore, MD 21286. If by chance we have excluded anyone, or misplaced or misspelled any names, we apologize and would appreciate hearing from you. Maryland Family Network is a private, non-profit, 501(c)(3) charitable organization. A current financial statement is available by contacting Maryland Family Network at 1001 Eastern Avenue, 2nd Floor, Baltimore, MD 21286.
### Statement of Financial Position

**Statements of Activities and Changes in Net Assets for the Years Ended June 30, 2018 and 2017**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$2,132,910</td>
<td>$2,795,429</td>
</tr>
<tr>
<td>Accounts Receivable:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants and contracts</td>
<td>$4,183,351</td>
<td>$4,142,854</td>
</tr>
<tr>
<td>Pledges receivable, net</td>
<td>$14,571,257</td>
<td>$10,636,583</td>
</tr>
<tr>
<td>Other</td>
<td>$79,469</td>
<td>$49,374</td>
</tr>
<tr>
<td>Prepaid expenses and other assets</td>
<td>$84,751</td>
<td>$67,170</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>$66,015</td>
<td>$84,279</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$7,107,810</strong></td>
<td><strong>$7,318,115</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$83,888</td>
<td>$220,615</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>$63,458</td>
<td>$56,769</td>
</tr>
<tr>
<td>Accrued vacation</td>
<td>$127,888</td>
<td>$113,154</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>$54,715</td>
<td>$53,721</td>
</tr>
<tr>
<td>Grants payable to Family Support Centers and Child Care Resource Centers</td>
<td>$3,140,116</td>
<td>$2,998,087</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$3,470,065</strong></td>
<td><strong>$3,442,346</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$3,248,857</td>
<td>$3,516,994</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$388,888</td>
<td>$358,775</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$3,637,745</strong></td>
<td><strong>$3,875,769</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TOTAL LIABILITIES AND NET ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$7,107,810</strong></td>
<td><strong>$7,318,115</strong></td>
<td></td>
</tr>
</tbody>
</table>

### Statement of Activities

**Statements of Activities for the Years Ended June 30, 2018 and 2017**

#### CHANGE IN UNRESTRICTED NET ASSETS

<table>
<thead>
<tr>
<th>UNRESTRICTED REVENUE AND OTHER SUPPORT</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government grants</td>
<td>$18,208,160</td>
<td>$18,517,872</td>
</tr>
<tr>
<td>Contributions</td>
<td>$399,111</td>
<td>$604,424</td>
</tr>
<tr>
<td>Foundation and other grants</td>
<td>$189,900</td>
<td>$300,140</td>
</tr>
<tr>
<td>Special events, net</td>
<td>--</td>
<td>$75,883</td>
</tr>
<tr>
<td>Fees</td>
<td>$180,984</td>
<td>$143,618</td>
</tr>
<tr>
<td>Investment income</td>
<td>$202</td>
<td>$297</td>
</tr>
<tr>
<td>Membership and other</td>
<td>$3,436</td>
<td>$30,891</td>
</tr>
<tr>
<td><strong>Total revenue</strong></td>
<td><strong>$18,981,591</strong></td>
<td><strong>$19,672,829</strong></td>
</tr>
</tbody>
</table>

| Net assets released from restrictions | -- | -- |

| **Total unrestricted revenue and other support** | **$18,981,591** | **$19,672,829** |

#### EXPENSES

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Statewide Network of Family Support and Child Care Resource Centers</td>
<td>$16,817,793</td>
<td>$16,960,341</td>
</tr>
<tr>
<td>Training and technical assistance</td>
<td>$1,016,091</td>
<td>$1,102,053</td>
</tr>
<tr>
<td>Support services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>$947,326</td>
<td>$934,554</td>
</tr>
<tr>
<td>Development and communications</td>
<td>$438,607</td>
<td>$480,210</td>
</tr>
<tr>
<td>Total expenses</td>
<td><strong>$19,219,817</strong></td>
<td><strong>$19,477,158</strong></td>
</tr>
</tbody>
</table>

| Change in unrestricted net assets | **(268,137)** | **(50,980)** |

#### CHANGE IN TEMPORARILY RESTRICTED NET ASSETS

<table>
<thead>
<tr>
<th>GRANTS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>$40,947</td>
<td>$346,439</td>
</tr>
<tr>
<td>Pledge contributions, net of discount</td>
<td>$260,501</td>
<td>--</td>
</tr>
<tr>
<td>Release of restriction</td>
<td>$(279,011)</td>
<td>$(464,917)</td>
</tr>
</tbody>
</table>

| Change in temporarily restricted net assets | **246,948** | **(217,256)** |

| **Changes in net assets** | **(238,024)** | **195,968** |

| Net assets, beginning of year | **$3,875,769** | **$3,679,801** |
| **Net assets, end of year** | **$3,637,745** | **$3,875,769** |

### Notes

The Board of Directors engaged SB & Company, Certified Public Accountants, to perform the annual audit. The selected financial data provided do not contain all of the data and information disclosures required by Generally Accepted Accounting Principles. A copy of the complete audit report containing the required data and information disclosures is available from Maryland Family Network upon request.
Stay connected.

Visit marylandfamilynetwork.org to:

- Subscribe to our newsletter and public policy alerts for the latest news and information about early care and education.

- Listen to *The First Five Years* on 88.1 FM WYPR. It’s the only radio series in Maryland dedicated to supporting families of very young children.

- Maryland Family Network’s free mobile app is a one-stop portal for parents looking for child care. The app also delivers instant public policy alerts and other news and information about early care and education. Available on iTunes and Google Play.

- Follow us on Facebook, Twitter, LinkedIn, Instagram, and YouTube.

- Become a member. Membership supports our advocacy efforts. Member benefits include reduced fees for training and Professional Activity Units for participants in the Maryland Child Care Credential Program.