



ANNUAL REPORT • FY2017



MARYLAND
FAMILY
NETWORK



MARYLAND FAMILY NETWORK

Ensures that children have strong families, quality early learning environments, and a champion for their interests.



A LONG HISTORY OF LEADERSHIP IN MARYLAND

Maryland Family Network was formed in 2009 with the merger of two leading nonprofit organizations— Maryland Committee for Children, founded in 1945 to advocate for high quality child care, and Friends of the Family, founded in 1986 to administer Maryland’s network of Family Support Centers.

Today, Maryland Family Network is the state’s foremost provider of services to the early childhood care community, and creator and sustainer of two-generation programs for families raising young children.

Maryland Family Network also provides a voice for children

and all those concerned with their well-being — parents, child care providers, advocates, and community leaders — at the local, state, and national levels.

Thanks to partners like you, Maryland Family Network will continue to make sure that all young children and their families have the resources to learn and succeed. 🌍

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Special Needs Child Care Referral Specialist

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Early Childhood Intervention Consultant

FY17 Family Support Data Chart

Maryland Family Network and Maryland's network of Family Support Centers target their services to parents with children birth through age three and expectant parents. Though others receive support at the Centers, the data in the chart refer only to that target population. FY17 data are based on the period from July 1, 2016 through June 30, 2017 with delegates or sponsoring agencies reporting for 25 Centers for 12 months.

	BALTIMORE CITY/COUNTY 9 Centers	METRO DC & SOUTHERN MARYLAND 4 Centers	NORTHERN MARYLAND 2 Centers	WESTERN MARYLAND 3 Centers	EASTERN SHORE 7 Centers	TOTAL 25 Centers
African-American	72%	20%	10%	15%	46%	33%
White	9%	4%	45%	41%	20%	24%
Hispanic	10%	66%	29%	24%	22%	30%
Asian	0%	2%	2%	1%	0%	1%
Other	8%	9%	17%	18%	11%	13%
Parents and Expectants	727	365	127	372	459	2,050
Children 0-3	740	366	125	380	491	2,102
Families Served at Home ¹	533	160	79	132	330	1,234
Percentage of Children Fully Immunized ²	66%	86%	81%	99%	68%	77%
Parents Enrolled in Adult Education Programs ³	101	395	70	296	240	1,102
Parents Taking Part in Employability Services ⁴	103	328	38	437	172	1,078
Families Receiving Public Assistance ⁵	657 (89%)	322 (81%)	100 (81%)	291 (74%)	410 (87%)	1,780 (84%)
Percentage of Children Receiving a Developmental Screening ²	63%	83%	76%	81%	62%	71%

¹ Families in Early Head Start programs received services both in the Centers and at home and are counted in the Families Served at Home category.

² Immunization and developmental screening percentages are based on children with three or more visits to a Center.

³ Adult Education includes one or more of the following: Adult Basic Education (ABE), General Educational Development (GED), English for Speakers of Other Languages (ESOL), and/or alternative high school.

⁴ Employability services include one or more of the following: computer literacy, career counseling, resume writing, interview skills, work experience, and job development.

⁵ Public Assistance may include one or more of the following: WIC, TANF, public housing, SSI, medical assistance, foster care subsidy, energy program assistance, EPSDT, and food stamps.



Maryland's Family Support Network

MFN oversees 25 Family Support Centers, including 15 Early Head Start programs. Each provide two-generational programming designed to support parents, infants, and toddlers. Adults can further their education, learn employment skills, access health and wellness services, and become better parents. At the same time, children from birth through age three are in a high-quality child care setting preparing to reach their full potential.

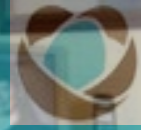
FY17 Overview of Maryland Family Network's Early Head Start Program

FINANCIAL INDICATORS

Maryland Family Network Early Head Start Expenditure Summary Fiscal Year 2017 (all EHS awards)	Expenditures
FEDERAL SHARE	
Program	\$ 7,928,386.42
Training & Technical Assistance	399,863.54
Administration	624,073.40
Total Federal Share	8,952,323.36
NON-FEDERAL SHARE (20% OF FEDERAL SHARE)	2,238,080.84
TOTAL EARLY HEAD START OPERATING EXPENDITURES	\$ 11,190,404.20

PERFORMANCE INDICATORS

- Total number of children served by Maryland Family Network's Early Head Start programs -- 951
- Percentage of children up to date on a schedule of preventive & primary health care per EPSDT schedule -- 84.65%
- Percentage of children diagnosed as needing medical treatment -- 5.34%
- Percentage of children who received medical treatment after diagnosis of need -- 95.35%
- Percentage of children with health insurance at the end of the enrollment year -- 92.74%
- Percentage of children with a medical home at the end of the enrollment year -- 92.74%
- Percentage of children with up to date immunizations or all possible immunizations to date -- 88.12%
- Percentage of children with a dental home at the end of the enrollment year -- 71.50%
- Percentage of BHS classroom teachers who meet the degree/credential requirements of the Head Start Act of 2007, effective 9/30/2010 -- 99.16%
- Percentage of children enrolled in class fewer than 45 days -- 4.42%
- Percentage of children enrolled for multiple years -- 40.69%
- Percentage of children of over-income enrollment -- 4.69%
- Percentage of funded enrollment reported as children with an Individualized Family Service Plan -- 14.83%
- Percentage of families who received family services -- 95.82%
- Percentage of families experiencing homelessness during the enrollment year that acquired housing during the enrollment year -- 26.9%
- Percentage of children and pregnant women who left the program and did not re-enroll -- 29.47%



PARENTS EARNING & CHILDREN LEARNING

Maryland's economy depends on parents being able to work and provide for their families. In fact, about 79% of Maryland children under age 12 have a working mother. Quality child care is essential to making sure these parents can take care of their families.

MFN's Child Care Resource Network helps child care professionals be ready to meet the needs of children in their care. MFN provides access to state of the art training and support including our 24-hour a day eLearning platform.

Thanks to the Child Care Resource Network parents can earn while at



Child Care Resource Network

MFN oversees a network of 12 Child Care Resource Centers (CCRCs) for the State, with funding from the Maryland State Department of Education (MSDE). These CCRCs provide information, skill building, and support to early childhood professionals throughout Maryland. MFN responds to requests from providers with training topics such as Anti-Bias/Cultural Competence Awareness; Helping Parents Help Children; Conflict Resolution Strategies; and Social/Emotional Foundations of Early Learning.



During FY17, a total of 28,800 participants attended high quality responsive trainings that helped them meet requirements for licensing, the Maryland Child Care Credential, and Maryland EXCELS.

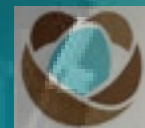


Over 2,791 workshops on MFN's eLearning training platform were completed, including the MFN's own Supporting Children with Developmental Disabilities.



MFN and Maryland's Child Care Resource Network provided technical assistance to family child care programs and child care center programs, with over 963 cases (extended technical assistance over a period of time) and an additional 5,752 case contacts (individual contacts in person, by phone, or in meetings) to help child care settings reach ever higher levels of quality.





CHILD CARE THAT'S JUST RIGHT

MFN's LOCATE: Child Care provides parents with comprehensive, detailed, free information on all regulated child care in Maryland. Personalized service is provided by trained Referral Specialists to help parents learn to identify quality child care and receive referrals for regulated care to meet their individual needs. Referrals can be provided in English, Spanish, and most other languages. The Special Needs Enhanced Service helps identify care for families whose children have specific physical or cognitive needs.



LOCATE: Child Care

In FY17 LOCATE: Child Care, including MFN's Special Needs Enhanced and LOCATE: Child Care Corporate Services, **assisted 4,565 parents** in finding care for **6,229 children**. With extra funding in FY17 from the Division of Special Education and Early Intervention at the Maryland State Department of Education, a certified nurse consultant provided assistance over the phone to families and providers about health and safety issues.

Over 43,000 searches for child care, after-school activities, and summer programs were conducted online in FY17.

Call now 877.261.0060 or visit marylandfamilynetwork.org.



87% of surveyed parents indicated that the information on identifying quality child care provided by the Referral Specialist was useful.



96% of surveyed parents were able to identify at least one element of quality in a child care setting.



84% of surveyed parents found the educational materials given as part of the telephone service to be useful.



90% of surveyed parents indicated they were satisfied with the services provided by the Referral Specialists.

Note: Survey results are from a 13% sampling of families who called the LOCATE: Child Care Community Line during FY17.

CONTRIBUTIONS

We are grateful to the following individuals, organizations and businesses who made contributions to support Maryland Family Network's general operations in FY17.

CHAMPIONS FOR CHILDREN

Margaret Allen and Philip Perkins
Lisa Benson
Drs. Robert Wm. and Michael Blum
Kelley and Reginald Cohen
Laura and Alex Costos
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Margaret Allen and Philip Perkins
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Special gifts were made in honor of:

All the wonderful grandmothers at Maryland Family Network
Mary Gunning
Dixon Harvey
Jacqueline Lampell
Karen Shallenberger
Dan White
Margaret Williams and Alan Fisher

Special gifts were made in memory of:

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Rene J. Gunning, Jr.
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Melissa Worrell
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DISCLOSURE

The preceding list includes individuals, foundations, corporations, and whose gifts were received prior to June 30, 2017. If by chance we have excluded anyone, or misplaced or misspelled any names, we apologize and would appreciate hearing from you. Maryland Family Network is a private, non-profit, 501(c)(3) charitable organization. A current financial statement is available by contacting Maryland Family Network at 1001 Eastern Avenue, 2nd Floor, Baltimore, MD 21202, 410.659.7701 x124, or jlicharowicz@marylandfamilynetwork.org. Documents and information filed

Statement of Financial Position

Statements of Activities and Changes in Net Assets for the Years Ended June 30, 2017 and 2016

ASSETS

ASSETS	2017	2016
Cash	\$ 2,795,429	\$ 2,500,739
Accounts Receivable:		
Grants & Contracts	4,144,803	4,505,703
Pledges receivable, net	206,956	--
Other	62,081	45,832
Prepaid expenses and other assets	84,279	48,083
Property & equipment, net	24,567	45,689
TOTAL ASSETS	\$ 7,318,115	\$ 7,146,046

LIABILITIES AND NET ASSETS

LIABILITIES	2017	2016
Accounts payable	\$ 220,615	\$ 244,119
Accrued expenses	56,769	185,580
Accrued vacation	113,154	139,346
Deferred revenue	53,721	4,892
Grants payable to Family Support Centers & Child Care Resource Centers	2,998,087	2,892,308
TOTAL LIABILITIES	3,442,346	3,466,245
NET ASSETS		
Unrestricted	3,516,994	3,567,974
Temporarily restricted	345,072	98,124
Permanently restricted	13,703	13,703
TOTAL NET ASSETS	3,875,769	3,679,801
TOTAL LIABILITIES & NET ASSETS	\$ 7,318,115	\$ 7,146,046

The Board of Directors engaged SB & Company, Certified Public Accountants, to perform the annual audit. The selected financial data provided does not contain all the data and information disclosures required by Generally Accepted Accounting Principles. A copy of the complete audit report containing the required data and information disclosures is available from Maryland Family Network upon request.

Statement of Activities

Statements of Activities for the Years Ended June 30, 2017 and 2016

CHANGE IN UNRESTRICTED NET ASSETS

UNRESTRICTED REVENUE & OTHER SUPPORT	2017	2016
Government grants	\$ 18,517,872	\$ 18,820,523
Contributions	343,923	237,871
Foundation & other grants	34,682	1,839
Special events, net	75,883	88,659
Fees	143,619	278,771
Investment Income	297	219
Membership and other	30,981	5,797
Total Revenue	\$ 19,147,167	\$ 19,433,679
Net Assets released from restrictions	279,011	464,917
Total Unrestricted Revenue & Other Support	\$ 19,426,178	\$ 19,898,596
EXPENSES		
Program Services		
Statewide Network of Family Support & Child Care Resource Centers	\$ 16,960,341	\$ 17,658,680
Training & Technical Assistance	1,102,053	967,344
Support Services		
Management & General	934,554	920,089
Development & Communications	480,210	386,779
Total Expenses	\$ 19,477,158	\$ 19,932,892
Change in Unrestricted Net Assets	\$ (50,980)	\$ (34,296)

CHANGE IN TEMPORARILY RESTRICTED NET ASSETS

Grants	\$ 265,458	\$ 247,661
Pledge contributions, net of discount	260,501	--
Release of restriction	(279,011)	(464,917)
Change in Temporarily Restricted Net Assets	246,948	(217,256)
Changes in Net Assets	195,968	(251,552)
Net Assets, Beginning of year	\$ 3,679,801	\$ 3,931,353
Net Assets, End of Year	\$ 3,875,769	\$ 3,679,801

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