In October of 2019, I began a new chapter in my professional life by becoming the Executive Director of Maryland Family Network. I could not have been more excited to join an organization where I would build upon the amazing work of my predecessor, Margaret Williams, and the staff of this amazing nonprofit. I felt and still feel, that there is no better opportunity to intervene in the lives of children and the future of our society than during the years from birth to five years old. It is through effective high quality services and strong statewide policies that we create conditions for the children and families of Maryland to flourish. What I did not, nor could not foresee, was that at the time of this writing, I have now spent as much time leading this organization during a global pandemic as I have during what we used to refer to as “normal times.”

And yet, here we are.

It should come as no surprise that our staff rose to the occasion. MFN’s LOCATE: Child Care service, for example, helped hundreds of essential personnel find child care while they were on the front lines battling the COVID-19 crisis. Soon after shifting our operations off-site, we immediately extended LOCATE: Child Care’s hours and added more phone lines to respond to the increased call volume. As more and more parents returned to work, our LOCATE Referral Specialists tirelessly helped them identify care that was just right for their family in these uncertain times.

Our 24 Family Support Centers also continued working with families to respond to their needs. The anxiety that accompanied the COVID-19 pandemic exacerbated already stressful situations for struggling families. To combat against this, MFN’s home visiting program transitioned to virtual check-ins in order to be a consistent supportive resource for parents served by our Centers. In addition to emotional support, our Family Support Centers distributed essential supplies to parents including diapers, wipes, formula, and baby food. The Family Support Centers also provided books, art supplies, Play-Doh, tablet devices, and other materials to families so children would continue learning and playing at home while bonding with their parents. The first five years last forever and we made sure those years would be as free from interruption as possible for these children.
Throughout the pandemic we worked closely with the Maryland State Department of Education as an essential partner in recovery efforts. Our network of Child Care Resource Centers provided technical assistance and training, developed new resources, and was a guiding light to help providers take the necessary steps to keep the children in their care healthy, to keep our communities safe, and to keep our economy churning.

Meanwhile, as the pandemic unfolded and policies evolved, MFN’s Public Policy team was a steady presence advocating on behalf of families with young children and the professionals who care for them. In particular, we worked diligently to fight for relief at the federal and state levels as it became more and more apparent to the public that child care is and always was an essential part of our economy and our society.

If you’re reading this, chances are you had a hand in this success. We could not do this work if it were not for the steady dedication and guidance of our Board of Directors, the unwavering commitment of corporate and foundation support, the individuals who consistently donate, and the government entities and fellow non-profits who partner with us. Thank you.

I don’t know when the pandemic will end. What I do know is that COVID-19 has shone a spotlight upon the many shortcomings in our systems and in our society that need to be fixed. Child care, those who provide it, and many other supports for Maryland families are essential. Our leaders must come together to find solutions that address the needs of families with young children and those who care for them. These should not temporary fixes during times of national emergency, but long term solutions that allow families to build a foundation upon which our children can survive and thrive.

Markell Lewis and her daughter Amore of the Annapolis Family Support. Markell did not let COVID-19 stop her from graduating from high school this year.
OUR MISSION

MARYLAND FAMILY NETWORK ENSURES THAT YOUNG CHILDREN HAVE STRONG FAMILIES, QUALITY EARLY LEARNING ENVIRONMENTS, AND A CHAMPION FOR THEIR INTERESTS.
FY19 HIGHLIGHTS

FAMILY SUPPORT NETWORK

2,515 parents and expecting parents were enrolled in our Family Support Centers.

2,178 children ages zero to 3 were enrolled in our Family Support Centers.

CHILD CARE RESOURCE NETWORK

- 28,994 child care providers attended 1,853 in-person workshops.
- 4,537 training hours were completed using MFN’s eLearning training platform to complete over 10,000 workshops.

LOCATE: CHILD CARE

- 3,664 parents and other caregivers called LOCATE: Child Care to find care for 4,911 children.
- 27,076 LOCATE online searches were conducted by 8,609 parents and other caregivers to find child care.

PUBLIC POLICY

Passage of:
- SB 1030 “The Blueprint for Maryland’s Future”
- HB 248 / SB 181 “Education – Child Care Subsidies – Mandatory Funding Level”

DEVELOPMENT

During FY19, contributed revenue increased by 19% and we have more Champions for Children investing in our future (see page 18). Thank you to everyone who contributed!
BOARD OF DIRECTORS

(ON AUGUST 18, 2020)

PRESIDENT
Daniel P. Moylan
Managing Partner
Venable LLP

IMMEDIATE PAST PRESIDENT
Dixon Harvey, Jr.
President
Black Oak Associates

FIRST VICE PRESIDENT
Joanne T. Hampson
Senior Vice President – Market Manager (Ret.)
PNC Bank

SECOND VICE PRESIDENT
R. Michael Gill, Jr.
Portfolio Manager
Cornerstone Advisory, LLP

TREASURER
Alexander Costos
Financial Advisor
Merrill Lynch

SECRETARY
Kesha-Simone Jones
Chief Executive Officer
Kesha Jones Strategic Financial Solutions

PRESIDENT EMERITUS
J. Michael Riley
Vice President, Community Relations (Ret.)
MoT Bank

DIRECTORS
Robert Wm. Blum, MD, MPH, PhD.
Director, Johns Hopkins Urban Health Institute

Reginald Cohen
Lieutenant (Ret.)
Baltimore County Police Department

Devonte Cummings
Commercial Banker
Fulton Bank

Brian M. Eakes
Senior Vice President-Global Finance
Legg Mason, Inc.

Nancy S. Grasmick, Ph.D.
Presidential Scholar
Towson University

Mary Gunning
Director
Catholic Charities Head Start of Baltimore City

Elyane Hettleman
Executive Director (Ret.)
Baltimore County Leadership

Tina Hike-Hubbard
Chief Communications and Community Engagement Officer
Baltimore City Public Schools

David Kelly, Jr.
Kelly Benefit Strategies

Whitaker Levering
Merrit Properties, LLC

Tim Lewis
Assistant Vice President
MoT Bank

Tom Powley
President
GDK-USA

Lawrence Reid, MPH, Ph.D.
Maryland, Department of Health

Paul E. Schurick
Director of Partnerships
Oyster Recovery Partnership

Jud Sokol
President
The L. Warner Companies, Inc.

Renee McGuirk Spence
Executive Director (Ret.)
Public School Superintendents’ Association of Maryland

Greg Stevens
Realtor
Sabelhaus Team of ReMax Town Center

Bryce A. Turner
President
BCT Architects

W. Daniel White
Executive Vice President (Ret.)
Whiting-Turner Contracting Co.

Richard Wiklund
Chief Executive Officer
Avideo

Jayson Williams
President & Chief Executive Officer
MD Strategic Consulting

NETWORK REPRESENTATIVE
Jennifer Iverson
Executive Director
Prince George’s Child Resource Center

PARENT REPRESENTATIVE
Brittany Carlton
Southeast Baltimore Early Head Start Center

MFN Board Members Judy Frye Jones, Jacqui Lampell, and Elyane Hettleman.
MFN oversees a network of 12 Child Care Resource Centers (CCRCs) with funding from the Maryland State Department of Education (MSDE).

These CCRCs provide information, skill building, and support to early childhood professionals throughout Maryland. MFN offers training via the network to providers on topics, such as Anti-Bias/Cultural Competence Awareness, Helping Parents Help Children’s Conflict Resolution Strategies, Active Shooter Prevention, and Social/Emotional Foundations of Early Learning.

28,994 providers attended 1,853 in-person workshops.

4,537 training hours using MFN’s eLearning training platform to complete over 10,000 workshops.

1,149 technical assistance cases were conducted by our Child Care Resource Centers making 6,826 case contacts with child care providers.
LOCATE: CHILD CARE

parents and other caregivers called LOCATE: Child Care in FY 19.

MFN’s LOCATE: Child Care referral specialists discuss with the family child care preferences, describe the types of care available, explain guidelines for quality child care, and present a list of options. When speaking with an MFN referral specialist, they will also help parents learn how to identify quality child care.

children found child care thanks to the LOCATE: Child Care free phone service.

LOCATE: Child Care is affiliated with all of Maryland’s regulated child care providers including center- and family-based care, private kindergartens and nursery schools, Head Start, school-age programs, and summer camps.

users performed 27,076 searches for child care, after-school activities, and summer programs at marylandfamilynetwork.org.

LOCATE isn’t just for child care. Our database includes after-school programs, summer camps, and other programs for children to attend when they are not in school. These programs are regulated by the Maryland State Department of Education’s Office of Child Care.
of parents were potentially eligible for benefits such as the Child Care Scholarship.

LOCATE: Child Care referral specialists help parents identify what programs they might be eligible for. This includes the Maryland Child Care Scholarship to help families access quality child care and early education programs.

found the LOCATE: Child Care’s education materials sent to parents to be useful.

After discussing their child care needs with Maryland Family Network, our Referral Specialists follow-up with parents by sending them educational materials to help them identify quality care, learn more about the Americans with Disabilities Act, child care regulations, and more.

said that they were satisfied with services provided.

We’re not satisfied until you’re satisfied. Our Referral Specialists will work with you until all your questions have been answered and you have the resources you need to feel confident selecting the child care that is just right for your family.
FAMILY SUPPORT NETWORK

Our Family Support Centers help parents finish their education, learn job skills, build solid social networks and improve their parenting skills. At the same time, their very young children have access to a state-of-the-art early care and education setting that helps them reach their greatest potential.

Seven of our Family Support Centers have integrated Early Head Start (EHS) funding and standards to enhance programming and serve children up to the age of three. Maryland Family Network is the largest EHS grantee in Maryland.

Funding for the network is provided by the Maryland State Department of Education, the U.S. Department of Health and Human Services, private foundations, corporations, and individuals.
### FY19 Early Head Start Center Financial Data

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Federal Share</strong></td>
<td></td>
</tr>
<tr>
<td>Program</td>
<td>$8,064,454</td>
</tr>
<tr>
<td>Training and Technical Assistance</td>
<td>$419,321</td>
</tr>
<tr>
<td>Administration</td>
<td>$596,111</td>
</tr>
<tr>
<td><strong>Total Federal Share</strong></td>
<td>$9,079,886</td>
</tr>
<tr>
<td><strong>Non-Federal Share</strong></td>
<td>$2,269,971</td>
</tr>
<tr>
<td><strong>Total Early Head Start Operating Expenditures</strong></td>
<td>$11,349,857</td>
</tr>
</tbody>
</table>

### FY19 Early Head Start Center Data

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>% of children up to date on preventive and primary health care per EPSTD schedule:</td>
<td>66%</td>
</tr>
<tr>
<td>% of children diagnosed as needing medical treatment:</td>
<td>3%</td>
</tr>
<tr>
<td>% of children who received medical treatment after diagnoses of need:</td>
<td>3%</td>
</tr>
<tr>
<td>% of children with health insurance at the end of the enrollment year:</td>
<td>74%</td>
</tr>
<tr>
<td>% of children with medical home at the end of the enrollment year:</td>
<td>72%</td>
</tr>
<tr>
<td>% of children up to date on immunizations or all possible immunizations at the end of the enrollment year:</td>
<td>70%</td>
</tr>
<tr>
<td>% of children with a dental home at the end of the enrollment year:</td>
<td>68%</td>
</tr>
<tr>
<td>% of EHS classroom teachers who meet the degree and credential requirements of the Head Start Act of 2007:</td>
<td>100%</td>
</tr>
<tr>
<td>% of children enrolled in class less than 45 days:</td>
<td>17%</td>
</tr>
<tr>
<td>% of children enrolled for multiple years:</td>
<td>39%</td>
</tr>
<tr>
<td>% of children who were over-income eligible:</td>
<td>2%</td>
</tr>
<tr>
<td>% of funded enrollment reported as children having a Family Service Plan:</td>
<td>23%</td>
</tr>
<tr>
<td>% of families who received family services:</td>
<td>74%</td>
</tr>
<tr>
<td>% of families experiencing homelessness during the enrollment year who acquired housing during the enrollment year:</td>
<td>7%</td>
</tr>
<tr>
<td>% of children and pregnant women who left the program and did not re-enroll:</td>
<td>33%</td>
</tr>
</tbody>
</table>
**FAMILY SUPPORT NETWORK**

**FY19 Family Support Data**

Information from Maryland Family Network’s Management Information System and Maryland’s Network of Family Support Centers target their services to parents with children birth through age three and expectant parents. Though others receive support at the Centers, the data in the chart refer only to that target population. FY19 data are based on the period from July 1, 2018 to June 30, 2019 with delegates and sponsoring agencies reporting for 24 Centers for 12 months.

<table>
<thead>
<tr>
<th>2019</th>
<th>Baltimore City/County 10 Centers</th>
<th>Metro DC &amp; Southern Maryland 4 Centers</th>
</tr>
</thead>
<tbody>
<tr>
<td>African-American</td>
<td>76%</td>
<td>12%</td>
</tr>
<tr>
<td>White</td>
<td>8%</td>
<td>6%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>11%</td>
<td>65%</td>
</tr>
<tr>
<td>Asian</td>
<td>1%</td>
<td>2%</td>
</tr>
<tr>
<td>Other</td>
<td>5%</td>
<td>14%</td>
</tr>
<tr>
<td>Parents &amp; Expectants</td>
<td>836</td>
<td>476</td>
</tr>
<tr>
<td>Children 0-3</td>
<td>804</td>
<td>389</td>
</tr>
<tr>
<td>Families Served at Home¹</td>
<td>470</td>
<td>163</td>
</tr>
<tr>
<td>Percentage of Children Fully Immunized²</td>
<td>82%</td>
<td>87%</td>
</tr>
<tr>
<td>Parents Enrolled in Adult Education³</td>
<td>43</td>
<td>198</td>
</tr>
<tr>
<td>Parents Taking Part in Employability Services⁴</td>
<td>36</td>
<td>218</td>
</tr>
<tr>
<td>Families Receiving Public Assistance⁵</td>
<td>496 (73%)</td>
<td>295 (67%)</td>
</tr>
</tbody>
</table>

¹ Families in Early Head Start programs received services both in the Centers and at home and are counted in the Families Served at Home category.
² Immunization and developmental screening percentages are based on children with three or more visits to a Center.
³ Adult Education includes one or more of the following: Adult Basic Education (ABE), General Education Development (GED), English for Speakers of Other Languages (ESOL) and/or alternative high school.
⁴ Employability services include one or more of the following: computer literacy, career counseling, resume writing, interview skills, work experience and job development.
⁵ Public Assistance may include one or more of the following: WIC, TANF, public housing, SSI, medical assistance, foster care subsidy, energy program assistance, EPSDT, and food stamps.
The information provided is about participants and services at Maryland’s Family Support Centers. Maryland Family Network targets parents with children birth through age three and expects parents. Though others receive support at the Centers, the data in the chart refer only to that target population. FY19 data are based on the period from July 1, 2018 to June 30, 2019 with delegates and sponsoring agencies reporting for 24 Centers for 12 months.

### Families Served at Home

<table>
<thead>
<tr>
<th>Northern Maryland 2 Centers</th>
<th>Western Maryland 3 Centers</th>
<th>Eastern Shore 5 Centers</th>
<th>Total 24 Centers</th>
</tr>
</thead>
<tbody>
<tr>
<td>10%</td>
<td>13%</td>
<td>37%</td>
<td>30%</td>
</tr>
<tr>
<td>47%</td>
<td>47%</td>
<td>23%</td>
<td>26%</td>
</tr>
<tr>
<td>29%</td>
<td>28%</td>
<td>29%</td>
<td>32%</td>
</tr>
<tr>
<td>2%</td>
<td>1%</td>
<td>1%</td>
<td>1%</td>
</tr>
<tr>
<td>17%</td>
<td>11%</td>
<td>10%</td>
<td>11%</td>
</tr>
<tr>
<td>184</td>
<td>476</td>
<td>543</td>
<td>2515</td>
</tr>
<tr>
<td>138</td>
<td>359</td>
<td>428</td>
<td>2118</td>
</tr>
<tr>
<td>79</td>
<td>112</td>
<td>280</td>
<td>1104</td>
</tr>
<tr>
<td>89%</td>
<td>95%</td>
<td>916%</td>
<td>90%</td>
</tr>
<tr>
<td>23</td>
<td>95</td>
<td>24</td>
<td>383</td>
</tr>
<tr>
<td>35</td>
<td>244</td>
<td>53</td>
<td>586</td>
</tr>
<tr>
<td>77 (53%)</td>
<td>213 (48%)</td>
<td>274 (70%)</td>
<td>1328 (64%)</td>
</tr>
</tbody>
</table>

Footnotes:
- 1 Families in Early Head Start programs received services both in the Centers and at home and are counted in the Families Served at Home category.
- 2 Immunization and developmental screening percentages are based on children with three or more visits to a Center.
- 3 Adult Education includes one or more of the following: Adult Basic Education (ABE), General Education Development (GED), English for Speakers of Other Languages (ESOL) and/or alternative high school.
- 4 Employability services include one or more of the following: computer literacy, career counseling, resume writing, interview skills, work experience and job development.
- 5 Public Assistance may include one or more of the following: WIC, TANF, public housing, SSI, medical assistance, foster care subsidy, energy program assistance, EPSDT, and food stamps.
PUBLIC POLICY

We are Maryland’s preeminent child advocacy organization and are committed to ensuring that young children and their families have the resources to thrive. Collaborating with parents and providers, advocates and government agencies, MFN has been a catalyst for the development of a strong system of child care, early education, and family supports on the local, state, and national levels. We believe that good public policy is the result of a process that invites all the stakeholders to participate and strive to reach consensus.

SB 1030 “The Blueprint for Maryland’s Future”

This legislation endorses the sweeping policy recommendations of the Commission on Innovation and Excellence in Education (AKA the Kirwan Commission) and requires a 3-year “down-payment” on the implementation of those recommendations, totaling approximately $1 billion. State funding for pre-kindergarten will expand by $31.7 in FY 2020 and an estimated $53.6 million in FY 2021.

HB 810 / SB 870 “Income Tax – Child and Dependent Care Tax Credit - Alteration”

For the first time in nearly 20 years, the General Assembly has expanded Maryland’s Child and Dependent Care Tax Credit—increasing the income threshold from $50,000 to $143,000 for married couples (and to $92,000 for individuals), indexing these limits annually for inflation, and making the credit refundable for low-income filers.

HB 248 / SB 181 “Education – Child Care Subsidies – Mandatory Funding Level”

Building on landmark legislation from 2018 to give parents access to quality care, this bill accelerates a mandated increase of childcare subsidy rates. Beginning in July 2020, subsidy rates must equal or exceed 60 percent of market rates—and must remain at or above the 60th percentile in the future.
Maryland Family Network presented Del. Maggie McIntosh (District 43, Baltimore City) with the 2018 Dr. Nancy S. Grasmick Leadership Award in Early Care & Education. During her distinguished career in the House of Delegates, where she serves as Chair of the House Appropriations Committee, Del. McIntosh has become one of the General Assembly’s most vigorous and effective champions for young children, working families, and early childhood education.

The Grasmick Leadership Award has been given annually since 2011. Past recipients have been Congressman Steny Hoyer, Sen. Barbara Mikulski, State Delegates Sheila Hixson and Adrienne Jones, State Senators Nancy King and Richard Madaleno, and Dep. Asst. Sec. for Early Childhood Development, U.S. Department of Health and Human Services, Linda Smith.

*From L to R: Margaret E. Williams, Executive Director (Ret.), Maryland Family Network; Del. Maggie McIntosh; Diane Stollenwerk; and Dr. Nancy S. Grasmick, Board Member, Maryland Family Network and past Maryland State Superintendent of Schools.*
CONTRIBUTIONS

$25,000 AND ABOVE
Aegon Transamerica Foundation
The Alliance for Early Success
The Annie E. Casey Foundation
Denise and Brian M. Eakes
Hopewell Fund
Legg Mason Charitable Foundation
Maryland State Department of Education
J.B. and M.K. Frittscher Family Foundation
The U.S. Department of Health and Human Services
Washington Area Women’s Foundation
The Rose & Marvin H. Weiner Family Foundation
Ruth Family Foundation

$10,000 - 24,999
Margaret Allen and Phil Perkins
Baltimore Community Foundation
The Ann & Frank Cahouet Foundation
The Dodson Foundation, Inc.
The Fund for Change
Dr. Nancy S. Grasmick
Janet and Dixon H. Harvey, Jr.
The David and Barbara B. Hirschhorn Foundation, Inc.
The M&T Charitable Foundation
PNC Foundation

$5,000 - 9,999
Anonymous
Baltimore Consulting
John A. Bovy Bond Fund of the
Baltimore Community Foundation
Jodi Hume
Kiwanis Club of Baltimore City
Michel Modell and W. Jud Sokol
Heidi and Dan Moylan
Remmel Foundation through the
PNC Charitable Trusts Grant
Review Committee
Kwabena and D. White
Joanne and Richard Winklund
Wilfong Family Charitable Trust

$2,000 - 4,999
Drs. Robert Wm. and Michael Blum
Laura and Alex Costos
Sandy and Robert Costos
Mary and Michael Gill, Sr.
Joanne and Blake Hampson
The Helmann and Ginsburg Family
Fund of the Baltimore Community Foundation
Elyane Hettlemann
Keller Hill Fund of the Baltimore Community Foundation
Maryland Department of Commerce
Maryland Afterschool Association
Justin Sandridge
Blondell and Gray Smith
Robert W. Smith, Jr.
Marcus Stroebel
Bryce and Nina Turner
W.R. Grace Foundation, Inc.

$1,000 - 1,999
Anonymous
American Academy of Pediatrics - MD Chapter
Bill and Bonnie Ariano
The Bank of America Charitable
Foundation, Inc.
Lisa and Matt Benson
Kevin and Elaine Bortsford
Melissa and Joseph Carrier
Monique Cohen
Kelleyn and Reginald Cohen
Carol and Jerry L. Doctorow
Suzy and Eddie Dunn Fund of the
Baltimore Community Foundation
Joyce L. Edington
Ellen and Buddy Finkelstein Family
Fund of the Associated
Vicki B. and Bruce Finkelstein
Jennifer Frankovitch
Candace and Mike Gill, Jr.
Anette and Phillip Goelot
Mary M. Gunning
Mr. and Mrs. F.B. Harvey III
The Bert and Joan Hash Family Fund
The Honorable Ellen Heller and Shale Stiller
Dana and Melodie Jackson
Artis Tolson
Judy Frye Jones
Kesa-Simone and James Jones
William Kirwan
Jacqueline M. Lappell
Erin and Whit Levering
Johanna and James Licharowicz
Brian Lizzie
Mary G. Loker, Esq.
Mary Kraft Staffing and HR Solutions
Merrill Lynch Wealth Management
John Meyerhoff, MD and Lenel
Snohi-Meyerhoff Fund of the
Baltimore Community Foundation
Robert E. Meyerhoff and Rheda Becker
Jean S. Mitchell
Sharon and Joe Nathanson
Dr. Jacqueline Plumez
Lori and Tom Powley
Connie Stancill Rhodes
Ruth and J. Michael Riley
The Schubert/Caplan Family Fund
Carly and Matt Slagel
Renee McGuirk Spence
Amy and Greg Stevens
Karen Meyerhoff Sweet and Robert W. Sweet, Jr.
Rebecca and Robert Teaff
The Columbia Bank
Read and John Timken
Robert Watson
William J. Weglein, Jr.
Steven Joseph Weisel
Alice F. Williams
Ellen B. Williams
Jennifer Williams and Bill Jacob
Margaret E. Williams and Alan H. Fisher
Wolman Family Foundation

$500 - 999
Anonymous
Susan B. and John Anderson
Jennifer Andriotto and Matt Hohner
William C. Baker
Mr. and Mrs. Raymond L. Bank
Family Fund of the Baltimore Community Foundation
Laura Boydston
Cheryl Boyer
Julia and Bill Buick
CANSUSA Corp. Charitable Fund
Doyle Charitable Fund of the
Baltimore Community Foundation
The Stewart and Marlene
Greenebaum Family Foundation, Inc.
Elisabeth Haladay
Nancy and Bruce Hamilton
Donna and Tim Lorber
Merritt Properties, LLC
Bill and Mary Miles
Adam and Merrill Miller
Kevin O’Neil and Lisa Boyce
Clintond and Kathryn Petras
N. Scott Phillips
Jennifer W. Lambdin Reynolds
The Honorable Sandy Rosenberg
Bill Wells

$250 - 499
Anonymous
Rebekkah Atrafou
Debbie Badawi
Baltimore County Fraternal Order of Police
Laura Batterson
Theresa Baumahn
Kathleen and Peter Becker
Elaine and Richard Born
The Boyce-Mansfield Charitable Gift Fund
Debbie Brown
Gregory Conderacci
Marjorie A. Corwin
Devonte Cummings
The Honorable Andre Davis and Jessica Strauss
Mark Dent
Lynd and Emerson L. Dorsey, Jr.
Donna C. Easton
Matthew Fader
Phil Farel
Dr. and Mrs. Evan A. Feinberg
Fleming Family Charitable Fund
Barbara Hecht
Bonnie K. Heneson
Jacob Williams Advisory
David Kelly, Jr.
Georgette D. Kiser
Dan Lacher
Carol Macht
Chris and Janna Mudd
Dana and Morris Murray
Christina Peusch Household
Dan and Laura Plunkett
Robert M. Quilter
Linda and Fred Ramsey
Robert M. Quilter
Mary Ann Singer
Jeffrey R. Stern and Joyce Moskowitz
Kenneth Westary

$100 - 249
Anonymous
Leah Abrams
Lissa Abrams
Linnea Anderson
Barbara J. Andrews, PhD
Nancy App
Michelle Argent
Ruth and J. Michael Riley
Connie Stancill Rhodes
Dr. Jacqueline Plumez
Sharon and Joe Nathanson
Daysha Sanders
Gloria Salazar
Drew Robinson
Kimberly Rose and Jeffrey Nussbaum
Glota Salazar
Daysha Sanders
Mary Ellen Savarese
Susan and Michael Brown
Mary Ellen Savarese
Mary Ellen Savarese
Jennifer W. Lambdin Reynolds
Kevin O’Neil and Lisa Boyce
Clintond and Kathryn Petras
N. Scott Phillips
Jennifer W. Lambdin Reynolds
The Honorable Sandy Rosenberg
Bill Wells

$50 - 99
Anonymous
Sandra and Gregory Berdzik
Thomas Biddison
Dr. and Mrs. Joseph Biernan
Bonnie S. Birkel
James David Blum
Harry Bokx
Jared Bokx
Deborah Bradley
CareFirst Blue Cross BlueShield
Tara Balfe Clifford
Dennis P. Cole, Jr.
Becky and Bruce Copeland
J. Joseph Credit
Sean Dempsey
Walter B. Doggett III
D. Jill Strider
Robert Brady DuVal Jr.
Shonte Eldridge
Adrian Force
Flora Gee
Phoebe R. Gilchrist
Joan Greenberg and Phil Klein
Nancy Hall
Steve and Michele Hecht
Aaron Heinsman
Greg Helwig
Isaac Hester
Tina Hike-Hubbard
Blake Hyatt
Rosemary King Johnston
Mr. and Mrs. Stephen D. Kaiser
Nancy Kaull
Kiddie Academy Community Foundation, Inc.
Evan Krometis
Joyce Kronthal
John Kyle and Peter Satten
Joe LaRocque
Hannah Levin
Audrey Leviton
Lauren Lindsay
Anne London
Amy Macht and George Gross
Betty Mack
Shannon and Seth Mack
Dr. Michelle Maxfield
Herbert and Felicia Maxwell
Debra H. Maxwell
Daphne Maxwell
John H. Maxwell
Mary and Michael Gill, Sr.
Joanne and Richard Winklund
Wilfong Family Charitable Trust

$25 - 49
Anonymous
Rebekkah Atrafou
Debbie Badawi
Baltimore County Fraternal Order of Police
Laura Batterson
Theresa Baumahn
Kathleen and Peter Becker
Elaine and Richard Born
The Boyce-Mansfield Charitable Gift Fund
Debbie Brown
Gregory Conderacci
Marjorie A. Corwin
Devonte Cummings
The Honorable Andre Davis and Jessica Strauss
Mark Dent
Lynd and Emerson L. Dorsey, Jr.
Donna C. Easton
Matthew Fader
Phil Farel
Dr. and Mrs. Evan A. Feinberg
Fleming Family Charitable Fund
Barbara Hecht
Bonnie K. Heneson
Jacob Williams Advisory
David Kelly, Jr.
Georgette D. Kiser
Dan Lacher
Carol Macht
Chris and Janna Mudd
Dana and Morris Murray
Christina Peusch Household
Dan and Laura Plunkett
Robert M. Quilter
Linda and Fred Ramsey
Robert M. Quilter
Mary Ann Singer
Jeffrey R. Stern and Joyce Moskowitz
Kenneth Westary

$10 - 24
Anonymous
Leah Abrams
Lissa Abrams
Linnea Anderson
Barbara J. Andrews, PhD
Nancy App
Michelle Argent
Ruth and J. Michael Riley
Connie Stancill Rhodes
Dr. Jacqueline Plumez
Sharon and Joe Nathanson
Daysha Sanders
Gloria Salazar
Drew Robinson
Kimberly Rose and Jeffrey Nussbaum
Glota Salazar
Daysha Sanders
Mary Ellen Savarese
Susan and Michael Brown
Mary Ellen Savarese
Mary Ellen Savarese
Jennifer W. Lambdin Reynolds
Kevin O’Neil and Lisa Boyce
Clintond and Kathryn Petras
N. Scott Phillips
Jennifer W. Lambdin Reynolds
The Honorable Sandy Rosenberg
Bill Wells

We are grateful to the following individuals, who made contributions to support MFN’s general operations in FY19.
We are grateful to the following individuals, organizations & businesses who made contributions to support MFN’s general operations in FY19.

Bonnie Phillips
Marion Pines
Jo Pressimone
Adam Rosenblatt
Rickelle Ruffin
Aley and Ricardo Salazar
Sarah Weissman
Michael Satyshur
Dottie Semesky
Margo Sipes and Susan Sandstrom
John and Rauna Surr
Helen Szabaly and Chuck Dann
Lacy and Michael Talbott
Jillian Thomason
Melissa Tone
Sylvia Tulkoff
Maureen Van Stone
Diane and Carl Wallace
Jayson Williams and Matthew Newcomer
Courtney B. Wilson

GBA MEMBERS FY19
Audrey Adcock
Vanessa Adkins
Kimberlee Allen - Bright Beginnings Learning Center
Karen Ashwal - Brook Hill Weekday Preschool
Lorena Aymacana–Angel's Love Daycare
Barbara Barnes - K.B.'s Family Child Care
Mary Bartlinski - Odenton Day Nursery, Inc.
Alina Benavides - Alina's Family Day Care
Felicia Bilek - Mrs. B's Tiny Tots Childcare
Heather Blann
Dina Brown - Junior Millennium Day Care Center
Dorothy Brown-Dorsey - Cookie's Castle Family Child Care
Janet Butler - Mom Mom's House
Vannessa Garver - Vannessa's Family Day Care Center
Konstantina Chroni Family Child Care
Ruth Claytor - Ginnie's Annie's Child Care & Learning Center
Mary Cobblah - Arc Montgomery Co.
Karasik and Family, Infant & Child Care
Christine Cook - Trinity Church Day School
Janice Dixon - A Child's Place
Barbara Dubik - St. Ann's Child Care Center
Dolorosa D'Osta - St. Francis International School
Amanda Edwards
Myra Edwards - Lil' Tykes Childcare, LLC
Janice Edwards
Sema Fabhunleh - Sunrise Early Learning Center, LLC
Azra Fatima - Sweet Angels Child Care
Denise Folks - Little Folks Child Care/ Greater Youth Christian Academy
Pamela Funderburk - Ms. P's Sprouts FCC716
Mahanz Goff - Sally Ride Optimal Learning School
Michelle Green - Montgomery Child Care Association
Malinda Grosh

Gabriela Gueorguieva Family Child Care
Michele Hall-Davis - Sweet Potato Kids
Melodi Haller-Ladybugs & Lightbulbs
Early Learning Daycare
Margaret Harper - Kiddle Academy of Oxon Hill
Lanita Harris
Lynda Henderson - Katie's Kids Learning Center
Chimere Hilton
Sharrod Hopson - K.B.'s Child Care Center
Kisha Hopson - K.B.'s Child Care Center
Rashard Hopson - K.B.'s Child Care Center
Anastasia Ilyryakova Family Child Care
Rhonda Jackson
Leatitia Jackson - Leatitia's Home Daycare
Marsha Jarmen - Friends Forever Learning Center, Inc.
Nikki Jesse Family Child Care
Katie Jones
Markeida Jones - Kingdom Kare, Inc.
Azmam Kamali - Azmam's Lovely Daycare
Heather Kangas
Shamim Kaur Family Child Care
Candy Kennedy - Imagine Nations Early Learning Center
Renata Lauermann Molina
Annemarie Law - All About Kids Learning Center, LLC
DeLois A. Lawrence - Deez Totz Playskool Day Care
Tiffany Lemmon - Tiffany's Tiny Tots
Lynia Ligon - K.B.'s Child Care Center
Donna Lorber - Providence Child Care and Learning Center
Jaeanne Luecke - Frederick Co Corp for Quality Child Care Stepping Stone Ctrs
Nicole Mack Family Child Care
Helen Malay
Monique Martin - K.B.'s Child Care Center
Xochilt Martinez - Emmanuel Learning Child Development Center
Holli Mathison - Friendship Montessori School
Laura Matney - Top Hat Montessori
Jeanine McCombs - Small Wonders Family Day Care
Latonya McGraw - Rene's Giggles & Wiggles Daycare
Erika Carroll Meadows
Jennifer Miller
Dana Miller - Little Smiling Faces Day Care
Agnes Molloy - Medfield School Age Child Care
Felicia R. Montgomery - Montgomery Land of Care
Mary Moore
Alexandra Moran
Matilde Moreno - Sonshine Family Child Care
Erin Mooxley Family Child Care
Gwendolyn Moyd-Pulliam Family Child Care
Lori Muller
Tasneem Ahmad Munata
Dorette Dejolie Ngeng - Arc Montgomery Co. Karasik and Family, Infant & Child Care
Christine Noakes - Little Adventurers Home Day Care
Deborah Odum-Price - Little Queens & Kings Child Care Center
Amber Owens
Stacy Percival - The Learning Tree CDC
Christina Peusch - Maryland State Child Care Association, Inc.
Hope Pickett
Patricia Plunkett - Mama's Family Day Care
Becky Potes - Future Leaders Learning Center LLC
Sonia Pruneda-Hernandez
Covette Y. Ragin - Gateway To Success Learning Center
Claudia Ray
Perla Relente - Future Leaders Learning Center LLC
Regina Rent - Gina's Kids
Lori Revell - Just for Little People
Bridget Roberts - All About Kids Learning Center, LLC
- The Sparrow's Nest
Richelle Rohde - Katie's Kids Learning Center
Shaun Rose - Rock Spring Children's Center
Sally Ride Optimal Learning School
Yolanda Scott
Edna Sias - Sias Family Child Care
Margo Sipes - Downtown Baltimore Child Care, Inc.
Rita Slagel
Kenytta A. Smith - Kids Edu Caring Place
Lakesha Solomon - Solomon's Family Child Care
Dorothy Stewart - Frederick Co Corp for Quality Child Care Stepping Stone Ctrs
Glenesa Swann - Tooney Town Early Learning Center
Cynthia Ann Sweeney
Stacey Sylvester
Ann P. Thompson
Dawnella Tillman Family Child Care
Brenda Tyrell - Prime Time Children's Center
Christy Violante
Martha Whalen - Tickling Toes Home Daycare
Denise W. White - Wee Tots Home Child Care
Eliza Williams - Majestic Risings Home Daycare
Holly Windsor
Joseph Wright
Mary Ellen Young - Young Care Family Child Care

DISCLOSURE
The preceding list includes individuals, foundations, corporations, and community groups whose gifts were received prior to June 30, 2015. If by chance we have excluded anyone, or misplaced or misspelled any names, we apologize and would appreciate hearing from you. Maryland Family Network is a private, non-profit, 501(c)(3) charitable organization. A current financial statement is available by contacting Maryland Family Network at 1001 Eastern Avenue, 2nd Floor, Baltimore, MD 21202, 410.659.7701 x124, or jlicharowicz@marylandfamilynetwork.org. Documents and information filed under the Maryland Charitable Solicitations Act may be obtained from the Secretary of State.
INVESTORS IN TOMORROW

We are forever grateful to our supporters who have made significant investments in Maryland Family Network. We extend a special thank you to our Champions for Children and our Build the Nest Society donors.

CHAMPIONS FOR CHILDREN (MEMBERSHIP AS OF 6/1/20)

Champions for Children make five-year commitments, allowing us to create long-range plans beyond our current fiscal year.

Champions
Denise and Brian M. Eakes

Ambassadors
Margaret Allen and Phil Perkins
Janet and Dixon H. Harvey, Jr.

Advocates
Jennifer Andiorio and Matt Hohner
Baltimore Consulting
Lisa and Matt Benson
Drs. Lynne Michael and Robert W. Blum
Elaine and Kevin Botsford
Dr. Leon Caldwell
Marla Caplan & Dr. Kenneth Schuberth
Melissa and Joseph Carrier
Kelleye and Reginald Cohen
Laura and Alex Costos
Anita and Murray Deal
Susie and Eddie Dunn
Joyce L. Edington
Vicki B. and Bruce Finkelstein
Jennifer Frankovich
Candace R. Michael Gill, Jr.
Mary R. Michael Gill, Sr.
Joanne and Blake Hampson
The Honorable Ellen Heller and Shale Stiller
Elayne Hettleman
Jodi Hume
Melodie and Dana Jackson
Arthur Jasion
Judy Frye Jones
Kesha-Simone and James Jones
Bess Keller and Michael Terrin
Mary Kraft Staffing and HR Solutions
Erin and Whit Levering
Johanna and James Licharowicz
Mary G. Loker, Esq.
Michel Modell and W. Jud Sokol
Heidi and Dan Moylan
Sharon and Joe Nathanson
Connie Rhodes
Blondell and Graylin Smith
Renee McGuirk Spence
Amy and Greg Stevens
Karen Meyerhoff Sweet and Robert Sweet, Jr.
Rebecca and Robert Teaff
Dale and Ken Thompson
Read and John Timken
Nina and Bryce Turner
Craig Vaughan
Laura Weeldreyer and Doug Fireside
William J. Weglein, Jr.
Kathy and W. Daniel White
Joanne and Richard Wiklund
Margaret E. Williams and Alan H. Fisher

BUILD THE NEST SOCIETY (MEMBERSHIP AS OF 6/1/20)

Build the Nest Society donors have made significant gifts to Maryland Family Network, many of them for more than five consecutive years, building a solid foundation for all of our work.

Anonymous
David Cahouet/The Ann & Frank Cahouet Foundation
Sandy and Robert Costos
Sally Digges and James Arnold/Winsome Fund
Carol and Jerry L. Doctrow
Dr. Nancy Grasck
Dr. Lawrence Pakula/Louis H. Gross Foundation, Inc.
Tru and James Ginsburg
Dr. Jacqueline Plumez
Lori and Tom Powley
Ruth and J. Michael Riley
Robert W. Smith, Jr.
Marvin Weiner/The Roz & Marvin H. Weiner Family Foundation
Steven Joseph Weisel
Alice P. Williams
Jennifer Williams and Bill Jacob
FIRST YEARS BREAKFAST

Each year, Maryland Family Network hosts the First Years Breakfast. This is our only annual fundraising event.

A LEGACY THAT WILL LAST FOREVER

In 2019, the breakfast raised over $304,000, a 19% increase over the previous year. Many gifts were made in honor of our former Executive Director, Margaret Williams, to celebrate her many years of dedicated service to families. These gifts are not only crucial to our organization’s financial health, but are also integral to helping us create a legacy of care, compassion, and commitment when it comes to raising and teaching young children.
### Statement of Financial Position

**for the Years Ended June 30, 2019 and 2018.**

#### Assets

<table>
<thead>
<tr>
<th>Assets</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$1,636,051</td>
<td>$2,533,219</td>
</tr>
<tr>
<td>Accounts Receivable:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants and contracts</td>
<td>5,504,526</td>
<td>4,243,351</td>
</tr>
<tr>
<td>Pledges receivable, net</td>
<td>379,224</td>
<td>245,573</td>
</tr>
<tr>
<td>Other</td>
<td>18,400</td>
<td>10,442</td>
</tr>
<tr>
<td>Prepaid expenses and other assets</td>
<td>90,687</td>
<td>64,730</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>2,766</td>
<td>10,495</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$7,631,654</td>
<td>$7,107,810</td>
</tr>
</tbody>
</table>

#### Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$348,400</td>
<td>83,888</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>118,265</td>
<td>63,458</td>
</tr>
<tr>
<td>Accrued vacation</td>
<td>118,316</td>
<td>127,888</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>7,260</td>
<td>54,715</td>
</tr>
<tr>
<td>Grants payable to Family Support Centers, Early Head Start Centers, and Child Care Resource Centers</td>
<td>3,320,888</td>
<td>3,140,116</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>3,913,129</td>
<td>3,470,065</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Without donor restrictions</td>
<td>3,101,523</td>
<td>3,248,857</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>617,002</td>
<td>388,888</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>3,718,525</td>
<td>3,637,745</td>
</tr>
</tbody>
</table>

The Board of Directors engaged SB & Company, Certified Public Accountants, to perform the annual audit. The selected financial data provided do not contain all the data and information disclosures required by Generally Accepted Accounting Principles. A copy of the complete audit report containing the required data and information disclosures is available from Maryland Family Network upon request.
# STATEMENT OF ACTIVITIES


## OPERATING REVENUE

<table>
<thead>
<tr>
<th>Source of Revenue</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government grants</td>
<td>$18,489,145</td>
<td>$18,208,160</td>
</tr>
<tr>
<td>Contributions</td>
<td>475,804</td>
<td>399,111</td>
</tr>
<tr>
<td>Foundation and other grants</td>
<td>477,457</td>
<td>189,900</td>
</tr>
<tr>
<td>Fees for service</td>
<td>189,094</td>
<td>180,984</td>
</tr>
<tr>
<td>Membership and other</td>
<td>7,220</td>
<td>3,436</td>
</tr>
<tr>
<td><strong>TOTAL OPERATING REVENUES</strong></td>
<td><strong>$19,638,720</strong></td>
<td><strong>$18,981,591</strong></td>
</tr>
</tbody>
</table>

## EXPENSES

### PROGRAM SERVICES

- Statewide Network of Family Support Centers, Early Head Start Centers, and Child Care Resource Centers: $17,073,694 $16,817,793
- Training and technical assistance                  : 1,089,330 1,016,091

### SUPPORT SERVICES

- Management and general                              : 996,352 947,326
- Development and communications including special events of $0 and $26,194 respectively: 413,640 438,607

| **TOTAL EXPENSES**                                   | **$19,573,016** | **$19,219,817** |

## OPERATING REVENUES IN EXCESS/(DEFICIT) OF OPERATING EXPENSES

<table>
<thead>
<tr>
<th>Source of Income</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment income</td>
<td>15,076</td>
<td>202</td>
</tr>
<tr>
<td><strong>OPERATING REVENUES IN EXCESS/(DEFICIT) OF OPERATING EXPENSES</strong></td>
<td><strong>65,704</strong></td>
<td><strong>(238,226)</strong></td>
</tr>
</tbody>
</table>

## CHANGES IN NET ASSETS

<table>
<thead>
<tr>
<th>Source of Change in Net Assets</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets, beginning of year</td>
<td>$3,637,745</td>
<td>$3,875,769</td>
</tr>
<tr>
<td><strong>NET ASSETS, END OF YEAR</strong></td>
<td><strong>$3,718,525</strong></td>
<td><strong>$3,637,745</strong></td>
</tr>
</tbody>
</table>