

MARYLAND FAMILY NETWORK

ANNUAL REPORT FY 2019



FROM THE EXECUTIVE DI



Laura Weeldreyer, Executive Director

In October of 2019, I began a new chapter in my professional life by becoming the Executive Director of Maryland Family Network. I could not have been more excited to join an organization where I would build upon the amazing work of my predecessor, Margaret Williams, and the staff of this amazing nonprofit. I felt and still feel, that there is no better opportunity to intervene in the lives of children and the future of our society than during the years from birth to five years old. It is through effective high quality services and strong statewide policies that we create conditions for the children and families of Maryland to flourish. What I did not, nor could not foresee, was that at the time of this writing, I have now spent as much time leading this organization during a global pandemic as I have during what we used to refer to as “normal times.”

And yet, here we are.

It should come as no surprise that our staff rose to the occasion. MFN’s LOCATE: Child Care service, for example, helped hundreds of essential personnel find child care while they were on the front lines battling the COVID-19 crisis. Soon after shifting our operations off-site, we immediately extended LOCATE: Child Care’s hours and added more phone lines to respond to the increased call volume. As more and more parents returned to work, our LOCATE Referral Specialists tirelessly helped them identify care that was just right for their family in these uncertain times.

Our 24 Family Support Centers also continued working with families to respond to their needs. The anxiety that accompanied the COVID-19 pandemic exacerbated already stressful situations for struggling families. To combat against this, MFN’s home visiting program transitioned to virtual check-ins in order to be a consistent supportive resource for parents served by our Centers. In addition to emotional support, our Family Support Centers distributed essential supplies to parents including diapers, wipes, formula, and baby food. The Family Support Centers also provided books, art supplies, Play-Doh, tablet devices, and other materials to families so children would continue learning and playing at home while bonding with their parents. The first five years last forever and we made sure those years would be as free from interruption as possible for these children.

RECTOR

Throughout the pandemic we worked closely with the Maryland State Department of Education as an essential partner in recovery efforts. Our network of Child Care Resource Centers provided technical assistance and training, developed new resources, and was a guiding light to help providers take the necessary steps to keep the children in their care healthy, to keep our communities safe, and to keep our economy churning.

Meanwhile, as the pandemic unfolded and policies evolved, MFN's Public Policy team was a steady presence advocating on behalf of families with young children and the professionals who care for them. In particular, we worked diligently to fight for relief at the federal and state levels as it became more and more apparent to the public that child care is and always was an essential part of our economy and our society.

If you're reading this, chances are you had a hand in this success. We could not do this work if it were not for the steady dedication and guidance of our Board of Directors, the unwavering commitment of corporate and foundation support, the individuals who consistently donate, and the government entities and fellow non-profits who partner with us. Thank you.

I don't know when the pandemic will end. What I do know is that COVID-19 has shone a spotlight upon the many shortcomings in our systems and in our society that need to be fixed. Child care, those who provide it, and many other supports for Maryland families are essential. Our leaders must come together to find solutions that address the needs of families with young children and those who care for them. These should not temporary fixes during times of national emergency, but long term solutions that allow families to build a foundation upon which our children can survive and thrive.



Markell Lewis and her daughter Amore of the Annapolis Family Support. Markell did not let COVID-19 stop her from graduating from high school this year.

OUR MISSION

MARYLAND FAMILY
NETWORK ENSURES
THAT YOUNG CHILDREN
HAVE STRONG FAMILIES,
QUALITY EARLY LEARNING
ENVIRONMENTS, AND A
CHAMPION FOR THEIR
INTERESTS.

FY19 HIGHLIGHTS

FAMILY SUPPORT NETWORK



2,515 parents and expecting parents were enrolled in our Family Support Centers.



2,178 children ages zero to 3 were enrolled in our Family Support Centers.

CHILD CARE RESOURCE NETWORK



- **28,994** child care providers attended **1,853** in-person workshops.
- **4,537** training hours were completed using MFN's eLearning training platform to complete over **10,000** workshops.

LOCATE: CHILD CARE



- **3,664** parents and other caregivers called LOCATE: Child Care to find care for 4,911 children.
- **27,076** LOCATE online searches were conducted by 8,609 parents and other caregivers to find child care.

PUBLIC POLICY



Passage of:

- SB 1030 "The Blueprint for Maryland's Future"
- HB 248 / SB 181 "Education – Child Care Subsidies – Mandatory Funding Level"

DEVELOPMENT



During FY19, contributed revenue increased by 19% and we have more Champions for Children investing in our future (see page 18). Thank you to everyone who contributed!

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INFORMATION TECHNOLOGY

Provided by Baltimore Consulting



Maryland Family Network staff, 2019.

CHILD CARE RESOURCE NETV

MFN oversees a network of 12 Child Care Resource Centers (CCRCs) with funding from the Maryland State Department of Education (MSDE).

These CCRCs provide information, skill building, and support to early childhood professionals throughout Maryland. MFN offers training via the network to providers on topics, such as Anti-Bias/Cultural Competence Awareness, Helping Parents Help Children's Conflict Resolution Strategies, Active Shooter Prevention, and Social/Emotional Foundations of Early Learning.

28,994

providers attended 1,853 in-person workshops.

4,537

training hours using MFN's eLearning training platform to complete over 10,000 workshops.

1,149

technical assistance cases were conducted by our Child Care Resource Centers making 6,826 case contacts with child care providers.

WORK



LOCATE: CHILD CARE



3,664

4,911

8,609

parents and other caregivers called LOCATE: Child Care in FY 19.

.....
MFN's LOCATE: Child Care referral specialists discuss with the family child care preferences, describe the types of care available, explain guidelines for quality child care, and present a list of options. When speaking with an MFN referral specialist, they will also help parents learn how to identify quality child care.

children found child care thanks to the LOCATE: Child Care free phone service.

.....
LOCATE: Child Care is affiliated with all of Maryland's regulated child care providers including center- and family-based care, private kindergartens and nursery schools, Head Start, school-age programs, and summer camps.

users performed 27,076 searches for child care, after-school activities, and summer programs at marylandfamilynetwork.org.

.....
LOCATE isn't just for child care. Our database includes after-school programs, summer camps, and other programs for children to attend when they are not in school. These programs are regulated by the Maryland State Department of Education's Office of Child Care.



92%

of parents were potentially eligible for benefits such as the Child Care Scholarship.

LOCATE: Child Care referral specialists help parents identify what programs they might be eligible for. This includes the Maryland Child Care Scholarship to help families access quality child care and early education programs.

87%

found the LOCATE: Child Care's education materials sent to parents to be useful.

After discussing their child care needs with Maryland Family Network, our Referral Specialists follow-up with parents by sending them educational materials to help them identify quality care, learn more about the Americans with Disabilities Act, child care regulations, and more.

93%

said that they were satisfied with services provided.

We're not satisfied until you're satisfied. Our Referral Specialists will work with you until all your questions have been answered and you have the resources you need to feel confident selecting the child care that is just right for your family.

FAMILY SUPPORT NETWORK

Our Family Support Centers help parents finish their education, learn job skills, build solid social networks and improve their parenting skills. At the same time, their very young children have access to a state-of-the-art early care and education setting that helps them reach their greatest potential.

Seven of our Family Support Centers have integrated Early Head Start (EHS) funding and standards to enhance programming and serve children up to the age of three. Maryland Family Network is the largest EHS grantee in Maryland.

Funding for the network is provided by the Maryland State Department of Education, the U.S. Department of Health and Human Services, private foundations, corporations, and individuals.



A mother and son learning together at the Adelphi Langley Park Family Support Center.

FY19 EARLY HEAD START CENTER FINANCIAL DATA

Federal Share	
Program	\$8,064,454
Training and Technical Assistance	\$419,321
Administration	\$596,111
Total Federal Share	\$9,079,886
Non-federal Share	\$2,269,971
Total Early Head Start Operating Expenditures	\$11,349,857

FY19 EARLY HEAD START CENTER DATA

% of children up to date on preventive and primary health care per EPSTD schedule:	66%
% of children diagnosed as needing medical treatment:	3%
% of children who received medical treatment after diagnoses of need:	3%
% of children with health insurance at the end of the enrollment year:	74%
% of children with medical home at the end of the enrollment year:	72%
% of children up to date on immunizations or all possible immunizations at the end of the enrollment year:	70%
% of children with a dental home at the end of the enrollment year:	68%
% of EHS classroom teachers who meet the degree and credential requirements of the Head Start Act of 2007:	100%
% of children enrolled in class less than 45 days:	17%
% of children enrolled for multiple years:	39%
% of children who were over-income eligible:	2%
% of funded enrollment reported as children having a Family Service Plan:	23%
% of families who received family services:	74%
% of families experiencing homelessness during the enrollment year who acquired housing during the enrollment year:	7%
% of children and pregnant women who left the program and did not re-enroll:	33%

FAMILY SUPPORT NETWORK

FY19 FAMILY SUPPORT DATA

Information from Maryland Family Network’s Management Information System and Maryland’s Network of Family Support Centers target their services to parents and children in the Baltimore City/County and Metro DC & Southern Maryland areas. For the Centers, the data in the chart refer only to that target population. FY19 data is reporting for 24 Centers for 12 months.

	2019	BALTIMORE CITY/COUNTY 10 CENTERS	METRO DC & SOUTHERN MARYLAND 4 CENTERS
RACE	African-American	76%	12%
	White	8%	6%
	Hispanic	11%	65%
	Asian	1%	2%
	Other	5%	14%
PARENTS, CHILDREN, & FAMILIES	Parents & Expectants	836	476
	Children 0-3	804	389
	Families Served at Home ¹	470	163
	Percentage of Children Fully Immunized ²	82%	87%
SELECT OUTCOMES	Parents Enrolled in Adult Education ³	43	198
	Parents Taking Part in Employability Services ⁴	36	218
	Families Receiving Public Assistance ⁵	496 (73%)	295 (67%)

¹ Families in Early Head Start programs received services both in the Centers and at home and are counted in both categories.

² Immunization and developmental screening percentages are based on children with three or more visits.

³ Adult Education includes one or more of the following: Adult Basic Education (ABE), General Educational Development (GED), and English as a Second Language (ESL).

⁴ Employability services include one or more of the following: computer literacy, career counseling, resume writing, and job training.

⁵ Public Assistance may include one or more of the following: WIC, TANF, public housing, SSI, medical assistance, and food stamps.

stem about participants and services at Maryland’s Family Support Centers. Maryland Family Network parents with children birth through age three and expectant parents. Though others receive support at data are based on the period from July 1, 2018 to June 30, 2019 with delegates and sponsoring agencies

NORTHERN MARYLAND 2 CENTERS	WESTERN MARYLAND 3 CENTERS	EASTERN SHORE 5 CENTERS	TOTAL 24 CENTERS
10%	13%	37%	30%
47%	47%	23%	26%
29%	28%	29%	32%
2%	1%	1%	1%
17%	11%	10%	11%
184	476	543	2515
138	359	428	2118
79	112	280	1104
89%	95%	916%	90%
23	95	24	383
35	244	53	586
77 (53%)	213 (48%)	274 (70%)	1328 (64%)

ted in the Families Served at Home category.

to a Center.

on Development (GED), English for Speakers of Other Languages (ESOL) and/or alternative high school.

me writing, interview skills, work experience and job development.

assistance, foster care subsidy, energy program assistance, EPSDT, and food stamps.

PUBLIC POLICY

We are Maryland's preeminent child advocacy organization and are committed to ensuring that young children and their families have the resources to thrive. Collaborating with parents and providers, advocates and government agencies, MFN has been a catalyst for the development of a strong system of child care, early education, and family supports on the local, state, and national levels. We believe that good public policy is the result of a process that invites all the stakeholders to participate and strive to reach consensus.



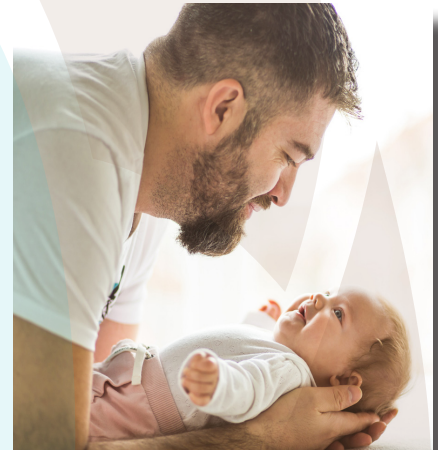
SB 1030 “THE BLUEPRINT FOR MARYLAND’S FUTURE”

This legislation endorses the sweeping policy recommendations of the Commission on Innovation and Excellence in Education (AKA the Kirwan Commission) and requires a 3-year “down-payment” on the implementation of those recommendations, totaling approximately \$1 billion. State funding for pre-kindergarten will expand by \$31.7 in FY 2020 and an estimated \$53.6 million in FY 2021.



HB 810 / SB 870 “INCOME TAX – CHILD AND DEPENDENT CARE TAX CREDIT – ALTERATION”

For the first time in nearly 20 years, the General Assembly has expanded Maryland’s Child and Dependent Care Tax Credit—increasing the income threshold from \$50,000 to \$143,000 for married couples (and to \$92,000 for individuals), indexing these limits annually for inflation, and making the credit refundable for low-income filers.



HB 248 / SB 181 “EDUCATION – CHILD CARE SUBSIDIES – MANDATORY FUNDING LEVEL”

Building on landmark legislation from 2018 to give parents access to quality care, this bill accelerates a mandated increase of childcare subsidy rates. Beginning in July 2020, subsidy rates must equal or exceed 60 percent of market rates—and must remain at or above the 60th percentile in the future.

DR. NANCY S. GRASMICK LEADERSHIP AWARD IN EARLY CARE & EDUCATION



Maryland Family Network presented Del. Maggie McIntosh (District 43, Baltimore City) with the 2018 Dr. Nancy S. Grasmick Leadership Award in Early Care & Education. During her distinguished career in the House of Delegates, where she serves as Chair of the House Appropriations Committee, Del. McIntosh has become one of the General Assembly's most vigorous and effective champions for young children, working families, and early childhood education.

The Grasmick Leadership Award has been given annually since 2011. Past recipients have been Congressman Steny Hoyer, Sen. Barbara Mikulski, State Delegates Sheila Hixson and Adrienne Jones, State Senators Nancy King and Richard Madaleno, and Dep. Asst. Sec. for Early Childhood Development, U.S. Department of Health and Human Services, Linda Smith.

From L to R: Margaret E. Williams, Executive Director (Ret.), Maryland Family Network; Del. Maggie McIntosh; Diane Stollenwerk; and Dr. Nancy S. Grasmick, Board Member, Maryland Family Network and past Maryland State Superintendent of Schools.

CONTRIBUTIONS

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 Kimberlee Allen - Bright Beginnings
 Learning Center
 Karen Ashwal - Brook Hill Weekday
 Preschool
 Lorena Aymacana--Angel's Love Daycare
 Barbara Barnes - K.B.'s Family Child Care
 Mary Bartlinski - Odenton Day Nursery,
 Inc.
 Alina Benavides - Alina's Family Day
 Care
 Felecia Bilek - Mrs. B's Tiny Tots
 Childcare
 Heather Blann
 Dina Brown - Junior Millenium Day
 Care Center
 Dorothy Brown-Dorsey - Cookie's Castle
 Family Child Care
 Janet Butler - Mom Mom's House
 Vannessa Carver - Vannessa's Family Day
 Care
 Konstantina Chroni Family Child Care
 Ruth Claytor - Grannie Annie's Child
 Care & Learning Center
 Mary Cobblah - Arc Montgomery Co.
 Karasik and Family, Infant & Child
 Care
 Christine Cook - Trinity Church Day
 School
 Janice Dixon - A Child's Place
 Barbara Dubik - St. Ann's Child Care
 Center
 Dolorage D'Costa - St. Francis
 International School
 Amanda Edwards
 Myra Edwards - Lil' Tykes Childcare,
 LLC
 Janice Edwards
 Semera Fahnbulleh - Sunrise Early
 Learning Center, LLC
 Azra Fatima - Sweet Angels Child Care
 Denise Folks - Little Folks Child Care/
 Greater Youth Christian Academy
 Pamela Funderburk - Ms. P's Sprouts
 FCC716
 Mahanz Goff - Sally Ride Optimal
 Learning School
 Michelle Green - Montgomery Child
 Care Association
 Malinda Grosh

Gabriela Gueorguieva Family Child Care
 Michele Hall-Davis - Sweet Potato Kids
 Melodi Haller-Ladybugs & Lightbulbs
 Early Learning Daycare
 Margaret Harper - Kiddie Academy of
 Oxon Hill
 Lanita Harris
 Lynda Henderson - Katie's Kids Learning
 Center
 Chimere Hilton
 Sharrod Hopson - K.B.'s Child Care
 Center
 Kisha Hopson - K.B.'s Child Care Center
 Rashard Hopson - K.B.'s Child Care
 Center
 Anastasia Ilteryakova Family Child Care
 Rhonda Jackson
 Leatitia Jackson - Leatitia's Home
 Daycare
 Marsha Jarman - Friends Forever
 Learning Center, Inc.
 Nikki Jesse Family Child Care
 Katie Jones
 Markeida Jones - Kingdom Kare, Inc.
 Azam Kamali - Azam's Lovely Daycare
 Heather Kangas
 Shamim Kausar Family Child Care
 Candy Kennedy - Imagine Nations Early
 Learning Center
 Renata Lauermaun Molina
 Annemarie Law - All About Kids
 Learning Center, LLC
 DeLois A. Lawrence - Deez Totz
 Playskool Day Care
 Tiffany Lemmon - Tiffany's Tiny Tots
 Lynia Ligon - K.B.'s Child Care Center
 Donna Lorber - Providence Child Care
 and Learning Center
 Jaearna Luecke - Frederick Co Corp for
 Quality Child Care Stepping Stone
 Ctrs
 Nicole Mack Family Child Care
 Helen Malay
 Monique Martin - K.B.'s Child Care
 Center
 Xochilt Martinez - Emmanuel Learning
 Child Development Center
 Holli Mathison - Friendship Montessori
 School
 Laura Matney - Top Hat Montessori
 Jeanine McCombs - Small Wonders
 Family Day Care
 Latonya McGraw - Rene's Giggles &
 Wiggles Daycare
 Erica Carroll Meadows
 Jennifer Miller
 Dana Miller - Little Smiling Faces Day
 Care
 Agnes Molloy - Medfield School Age
 Child Care
 Felicia R. Montgomery - Montgomery
 Land of Care
 Mary Moore
 Alexandra Moran
 Matilde Moreno - Sonshine Family Child
 Care
 Erin Moxley Family Child Care
 Gwendolyn Moyd-Pulliam Family Child
 Care
 Lori Muller
 Tasneem Ahmad Mumtaz
 Dorette DeJolie Ngeng - Arc
 Montgomery Co. Karasik and Family,
 Infant & Child Care

Christine Noakes - Little Adventurers
 Home Day Care
 Deborah Odum-Price - Little Queens &
 Kings Child Care Center
 Amber Owens
 Stacy Perciavalle - The Learning Tree
 CDC
 Christina Peusch - Maryland State Child
 Care Association, Inc.
 Hope Pickett
 Patricia Plunkett - Mama's Family Day
 Care
 Becky Potes - Future Leaders Learning
 Center LLC
 Sonia Pruneda-Hernandez
 Covette Y. Ragin - Gateway To Success
 Learning Center
 Claudia Ray
 Perla Relente - Future Leaders Learning
 Center LLC
 Regina Rent - Gina's Kids
 Lori Revell - Just for Little People
 Bridget Roberts - All About Kids
 Learning Center, LLC
 - The Sparrow's Nest
 Richelle Rohde - Katie's Kids Learning
 Center
 Shaun Rose - Rock Spring Children's
 Center
 Sally Ride Optimal Learning School
 Yolanda Scott
 Edna Sias - Sias Family Child Care
 Margo Sipes - Downtown Baltimore
 Child Care, Inc.
 Rita Slagel
 Kenyatta A. Smith - Kids Edu Caring
 Place
 Lakesha Solomon - Solomon's Family
 Child Care
 Dorothy Stewart - Frederick Co Corp for
 Quality Child Care Stepping Stone
 Ctrs
 Glenesa Swann - Tooney Town Early
 Learning Center
 Cynthia Ann Sweeney
 Stacey Sylvester
 Ann P. Thompson
 Dawnella Tillman Family Child Care
 Brenda Tyrrell - Prime Time Children's
 Center
 Christy Violante
 Martha Whalen - Tickling Toes Home
 Daycare
 Denise W. White - Wee Tots Home
 Child Care
 Eliza Williams - Majestic Risings Home
 Daycare
 Holly Windsor
 Joseph Wright
 Mary Ellen Young - Young Care Family
 Child Care
DISCLOSURE
 The preceding list includes individuals, foundations,
 corporations, and community groups whose gifts
 were received prior to June 30, 2015. If by chance we
 have excluded anyone, or misplaced or misspelled any
 names, we apologize and would appreciate hearing
 from you. Maryland Family Network is a private,
 non-profit, 501(c)(3) charitable organization. A
 current financial statement is available by contacting
 Maryland Family Network at 1001 Eastern Avenue,
 2nd Floor, Baltimore, MD 21202, 410.659.7701 x124, or
jlicharowicz@marylandfamilynetwork.org. Documents
 and information filed under the Maryland Charitable
 Solicitations Act may be obtained from the Secretary
 of State.

INVESTORS IN TOMORROW

We are forever grateful to our supporters who have made significant investments in Maryland Family Network. We extend a special thank you to our Champions for Children and our Build the Nest Society donors.

CHAMPIONS FOR CHILDREN (MEMBERSHIP AS OF 6/1/20)

Champions for Children make five-year commitments, allowing us to create long-range plans beyond our current fiscal year.

Champions

Denise and Brian M. Eakes

Ambassadors

Margaret Allen and Phil Perkins
Janet and Dixon H. Harvey, Jr.

Advocates

Jennifer Andiorio and Matt Hohner
Baltimore Consulting
Lisa and Matt Benson
Drs. Lynne Michael and Robert W. Blum
Elaine and Kevin Botsford
Dr. Leon Caldwell
Marla Caplan & Dr. Kenneth Schuberth
Melissa and Joseph Carrier
Kelley and Reginald Cohen

Laura and Alex Costos
Anita and Murray Deal
Susie and Eddie Dunn
Joyce L. Edington
Vicki B. and Bruce Finkelstein
Jennifer Frankovich
Candace and R. Michael Gill, Jr.
Mary and R. Michael Gill, Sr.
Joanne and Blake Hampson
The Honorable Ellen Heller and Shale Stiller
Elayne Hettleman
Jodi Hume
Melodie and Dana Jackson
Arthur Jasion
Judy Frye Jones
Kesha-Simone and James Jones
Bess Keller and Michael Terrin
Mary Kraft Staffing and HR Solutions
Erin and Whit Levering
Johanna and James Licharowicz
Mary G. Loker, Esq.

Michel Modell and W. Jud Sokol
Heidi and Dan Moylan
Sharon and Joe Nathanson
Connie Rhodes
Blondell and Graylin Smith
Renee McGuirk Spence
Amy and Greg Stevens
Karen Meyerhoff Sweet and Robert Sweet, Jr.
Rebecca and Robert Teaff
Dale and Ken Thompson
Read and John Timken
Nina and Bryce Turner
Craig Vaughan
Laura Weeldreyer and Doug Fireside
William J. Weglein, Jr.
Kathy and W. Daniel White
Joanne and Richard Wiklund
Margaret E. Williams and Alan H. Fisher

BUILD THE NEST SOCIETY (MEMBERSHIP AS OF 6/1/20)

Build the Nest Society donors have made significant gifts to Maryland Family Network, many of them for more than five consecutive years, building a solid foundation for all of our work.

Anonymous
David Cahouet/The Ann & Frank Cahouet Foundation
Sandy and Robert Costos
Sally Digges and James Arnold/Winsome Fund
Carol and Jerry L. Doctrow
Dr. Nancy Grascck
Dr. Lawrence Pakula/Louis H. Gross Foundation, Inc.

Tru and James Ginsburg
Dr. Jacqueline Plumez
Lori and Tom Powley
Ruth and J. Michael Riley
Robert W. Smith, Jr.
Marvin Weiner/The Roz & Marvin H. Weiner Family Foundation
Steven Joseph Weisel
Alice P. Williams
Jennifer Williams and Bill Jacob

FIRST YEARS BREAKFAST

Each year, Maryland Family Network hosts the First Years Breakfast. This is our only annual fund raising event.



A LEGACY THAT WILL LAST FOREVER

In 2019, the breakfast raised over \$304,000, a 19% increase over the previous year. Many gifts were made in honor of our former Executive Director, Margaret Williams, to celebrate her many years of dedicated service to families. These gifts are not only crucial to our organization's financial health, but are also integral to helping us create a legacy of care, compassion, and commitment when it comes to raising and teaching young children.



Margaret Williams shares her love of learning with young friends at the BMore Healthy Expo in 2017.

STATEMENT OF FINANCIAL POSITION

for the Years Ended June 30, 2019 and 2018.

ASSETS

ASSETS

	2019	2018
Cash	\$ 1,636,051	\$ 2,533,219
Accounts Receivable:		
Grants and contracts	5,504,526	4,243,351
Pledges receivable, net	379,224	245,573
Other	18,400	10,442
Prepaid expenses and other assets	90,687	64,730
Property and equipment, net	2,766	10,495
TOTAL ASSETS	\$ 7,631,654	\$ 7,107,810

LIABILITIES AND NET ASSETS

LIABILITIES

Accounts payable	\$ 348,400	83,888
Accrued expenses	118,265	63,458
Accrued vacation	118,316	127,888
Deferred revenue	7,260	54,715
Grants payable to Family Support Centers, Early Head Start Centers, and Child Care Resource Centers	3,320,888	3,140,116
TOTAL LIABILITIES	3,913,129	3,470,065

NET ASSETS

Without donor restrictions	3,101,523	3,248,857
With donor restrictions	617,002	388,888

TOTAL NET ASSETS

3,718,525	3,637,745
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TOTAL LIABILITIES AND NET ASSETS

\$ 7,631,654	\$ 7,107,810
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The Board of Directors engaged SB & Company, Certified Public Accountants, to perform the annual audit. The selected financial data provided do not contain all the data and information disclosures required by Generally Accepted Accounting Principles. A copy of the complete audit report containing the required data and information disclosures is available from Maryland Family Network upon request.



STATEMENT OF ACTIVITIES

Statements of Activities & Change in Net Assets for the Years Ended
June 30, 2019 and 2018.

OPERATING REVENUE

	2019	2018
Government grants	\$18,489,145	\$ 18,208,160
Contributions	475,804	399,111
Foundation and other grants	477,457	189,900
Fees for service	189,094	180,984
Membership and other	7,220	3,436
TOTAL OPERATING REVENUES	\$19,638,720	\$18,981,591
EXPENSES		
PROGRAM SERVICES		
Statewide Network of Family Support Centers, Early Head Start Centers, and Child Care Resource Centers	\$17,073,694	\$16,817,793
Training and technical assistance	1,089,330	1,016,091
SUPPORT SERVICES		
Management and general	996,352	947,326
Development and communications including special events of \$0 and \$26,194 respectively	413,640	438,607
TOTAL EXPENSES	\$19,573,016	\$19,219,817
OPERATING REVENUES IN EXCESS/(DEFICIT) OF OPERATING EXPENSES	65,704	(238,226)
Investment income	15,076	202
CHANGES IN NET ASSETS	80,780	(238,024)
Net assets, beginning of year	\$ 3,637,745	3,875,769
NET ASSETS, END OF YEAR	\$ 3,718,525	\$ 3,637,745



MARYLAND
FAMILY
NETWORK

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BALTIMORE, MARYLAND 21202-4325
TEL 410.659.7701 FAX 410.783.0814

marylandfamilynetwork.org